

Armidale

Suite 4, 195 Beardy St Armidale NSW 2350 M 0428 752 526 E <u>armidale@cdasoftware.com.au</u>

Wagga Wagga

4 Yarra Place Wagga Wagga NSW 2650 M 0427 262 091 E wagga@cdasoftware.com.au

Website - www.cdasoftware.com.au



What is Grain Trader

Grain Trader is a powerful software package which deals efficiently with all your Customer, Supplier, Contract and Stock Control needs.

Grain Trader Modules

- Customers
- Suppliers
- Commodities
- Contracts
- Loads
- Orders Module
- Truck Book
- Value Added Processing
- Point of Sale
- Pools

This software will perform a range of tasks, update the associated accounts, keep track of commodities and produce all the necessary documentation.

In summary, these are just some of the tasks you can perform:

Produce Sale Contracts Produce Purchase Contracts Receive Bulk Loads In to Storage - for Storage Only Purchase Bulk Load In to Storage Ship Bulk Loads Out of Storage Sell Bulk Loads Out of Storage - (Domestic or Export) Ship Bulk Loads from Supplier to Buyer Invoice Multiple Bulk Commodities into one truck Buy Package Goods In to Storage Sell Package Goods Out of Storage(Domestic or Export) **Process Commodities** Manufacture Commodities - e.g. Stockfeed Production Break up of sales and purchases by department Point of Sale available on Invoicing Stock take Wizard Print a Bank Deposit Slip **Bank Reconciliation Cheque printing facility**

Reporting

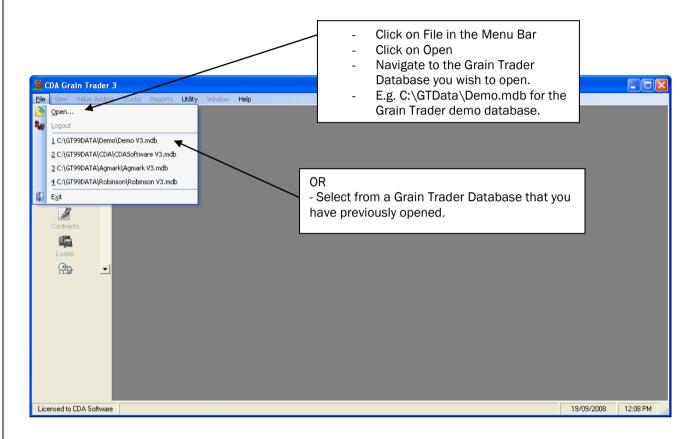
Customers Suppliers Contracts Commodities Loads Levies Value Adding GST



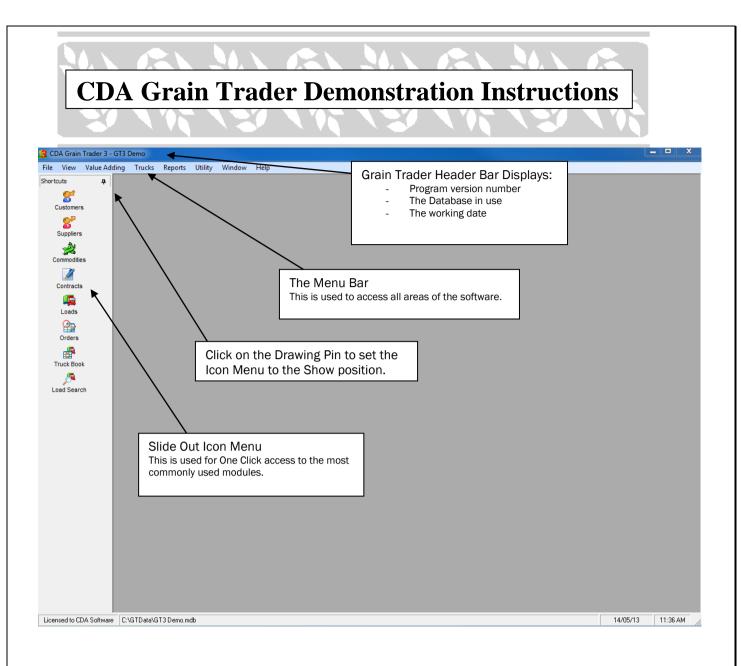
Starting Grain Trader Demo

To start Grain Trader running Double Click on the **Grain Trader Demo** icon, which will be on your computer desktop after installing the software.

The Grain Trader sign-on screen will be displayed.



The program is now running and you are signed in.



We will now take a close look at each of the Grain Trader Modules.



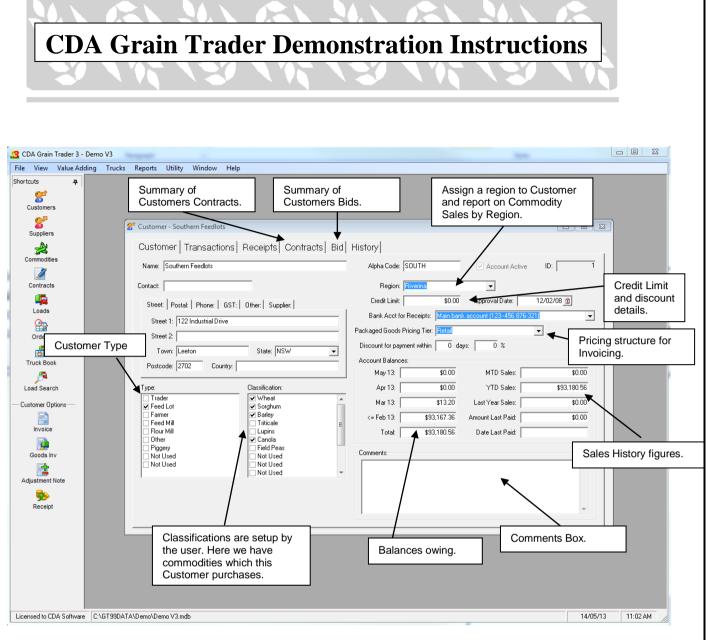
Customers

Point the cursor to the Customers icon and click.

The Select Customer Record box is now displayed. Customers are your buyers.

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Open the Southern Feedlots account now.



The Customer details are now displayed – take a little time to check the details that can be stored. Notice the **Type** and **Classification fields** - these can be set by you for your needs.

The comments box is a free type field for you to keep notes regarding this Customer.

You can also select whether the Customer receives a Retail or Wholesale price at the time of invoicing.

- Click on the Postal Address, Phone, GST and Other tabs to show all stored data.



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- Click on the Transactions tab.

Here we can see the Customers current transactions. Blue Transaction lines are Invoices.

The yellow transaction under this line is the allocated receipt transaction which brings the invoice balance back to zero.

To view an Invoice, click on it and then click on the Display button.

To Re-print an Invoice, click on it and then click on the Re-print button.

Notice the Customer Option icons on the Slide Out Menu Bar. These options allow you to do two different types of **Invoices** to this Customer, an **Adjustment** or a **Receipt**.

- Click on each of these lcons and now and check out the Invoicing.
- Click on the **Cancel** button to return to the Customers details each time.
- Click cancel on the Select Customer Record Box



Customers – Goods Invoice

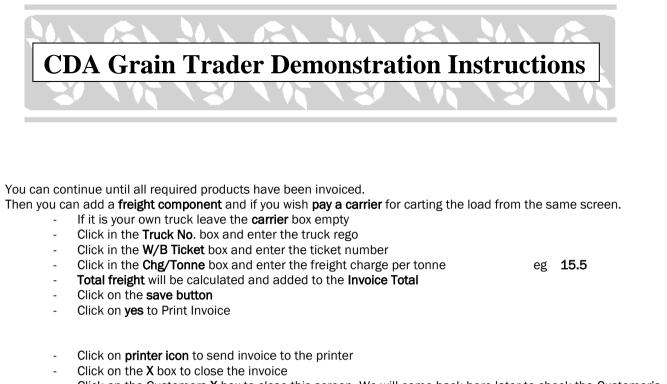
This option allows you to invoice a Customer for a number of different bulk or packaged goods commodities. If a transport company is used it will also raise a RCTI or Pay Advice to the carrier.

- Point the cursor to the **Customers** box and click.
- The Select Customer Record box is now displayed. Customers are your buyers.
- Lets select a current Customers record:
 - Click in the Enter Alpha Code box
 - Type in an S
 - All accounts starting with S will now be displayed above
 - DOUBLE CLICK on the Customer name Southern Feedlots
 - The Customers details are now displayed
 - CLICK on the Goods Inv icon in the side menu bar

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Change the Invoice Date if required

- Enter an Order Number if supplied
- Enter an Invoice Description
- Enter Delivery Address details
- Click in the first box under Commodity
- Click on the down arrow and select the commodity Wheat
- You can select the Storage, Bin and Line Number to draw the stock from.
- Click in the box under **Units** and enter the qty of items eg **2.2**
 - Click in the box under **price** and enter the cost per Item eg \$250
- Click in the box under total to complete the calculations



- Click on the Customers **X** box to close this screen. We will come back here later to check the Customer's transactions after we have entered some Loads.
- Click cancel on the Select Customer Record Box

This invoice will update the Customers account, write an invoice to the Customers transactions, update the stock on hand and if a carrier was used will update the carriers Supplier account.

You can also re-call this Invoice to screen and re-print the invoice at any time in the future.



Suppliers (or Suppliers)

Now point the cursor to the **Suppliers** box and click. The **Select Supplier Record** box is now displayed. Suppliers are your **Growers, Suppliers, Carriers and Brokers.**

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From this box you can:

- Select a Suppliers record
- Add a New Supplier to your database
- Or **Cancel** this operation

Let's select a current Supplier record:

- Click in the Enter Alpha Code box
- Type in a G
 - All accounts starting with G will now be displayed above

DOUBLE CLICK on the Supplier name - G&G Grower Partnership

The Growers details are now displayed – take a little time to check the details that can be stored. Notice the **Type** and **Classification** fields? These can be set by you for your needs. The **comments** box is a free type field for you to keep notes regarding this Supplier.

- Click on the **Postal Address, Phone, GST and Other** tabs

Notice the **Supplier Options** on the bottom left of the screen? These buttons allow you to do an **Invoice Entry** to this Supplier, an **Adjustment** or a **Payment**.

- Click on each of these buttons and check out the screens.
- Click on the Cancel button to return to the Suppliers details each time.
- Click on the Suppliers **X** box to close this screen. We will come back here later to check the Supplier's transactions after we have entered some Loads.
- Click cancel on the Select Supplier Record Box



Commodities

Now point the cursor to the **Commodity box** and click.

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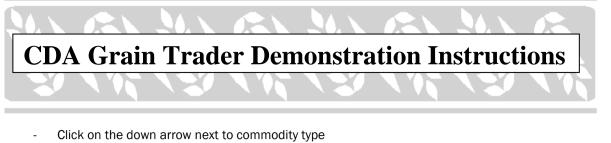
The **Select Commodity** box is now displayed. You will need a record in this module for each commodity you're going to trade in.

From this box you can:

- Select a Commodity record
- Add a New Commodity to your database
- Or Cancel this operation

Let's select a current Commodity record:

- Click in the Enter Name box
- Type in a **W** All commodities starting with **W** will now be displayed above
- DOUBLE CLICK on the commodity **WHEAT** All the details of this commodity are now displayed



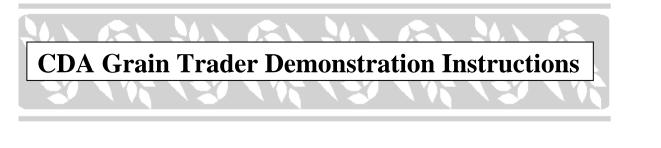
Notice that there are **three types** of **commodity** You can make a commodity exempt from GST You can set up **bonuses** and **deductions** for each commodity Allocate the commodity to different sales departments and purchase departments Have up to six levies per commodity, % or \$

- Click on the **storage label**

You can create up to 100 storages per commodity The program will calculate a weighted average cost of the commodity in each storage as well as things like protein or oil

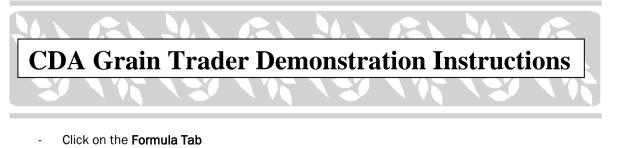
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1					Crest Seeds	Toow			0	0.000	\$0.00	\$0.00	0.00			
Loads					Goldmix	Toow		V	0	10.000	\$523.42	\$523.42	0.00			
					Rigney XYZ Packing	Toow Plant 1		<i>S</i>	0	0.000 68.130	\$0.00 \$523.42	\$0.00 \$167.78	0.00			
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- Click on the history label
 Purchase quantities and values and sales quantities and values are displayed here.
- Click on the X box to close this commodity
- Click in the Enter Name field and back space out the W You will notice various commodities now appear
- DOUBLE CLICK on Finch Mix 20kg
 Notice this has a commodity type Packaged Goods
 It is also a Manufactured Item



- Click on the **Packaged Goods Tab** Here you can see the details of your packaged goods

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- Here you can see the details of your Formula for this Commodity
- Click the X box to close this screen
- Click the Cancel button to close Select Commodity

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Contracts

Now point the cursor to the **Contract box** and click.

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The Select Contract box is now displayed. You will create a record in this module for each contract you write.

From this box you can:

- Select a Contract record

You can search by Buyer or Supplier Account, Commodity, Contract or Broker and they can be displayed by Buyer or Supplier Account, Contract, Commodity or Broker

- Add a New Sale Contract to your database
- Add a New Purchase Contract to your database
- Or Cancel this operation

Let's select a current Contract record:

- Click in the Enter Account box
- Type in a **S** All contracts for Accounts starting with **S** will now be displayed above

DOUBLE CLICK on the contract for Southern Feedlots
All the details of this contract are now displayed
This is Standard Quantity based contract for one Commodity
You can also have a Quantity based contract for multiple commodities
Another option is the Guaranteed Minimum Price contract where a grower can lock in tonnages at different prices
Now click on the Terms & Specs tab
Take a minute to study this detail and click on some of the drop down arrows to check the options.
Now click on the Admin tab
Take a minute to study this detail.
If you have other options you would prefer, we could build them in for you.

- Click on the **Print Contract** button

CDA Grain Trader Demonstration Instructions

A printed version of the contract will appear on the screen. If you have a printer connected to your computer click on the printer button at the top of the Print Preview screen, then click on the OK button on the Print box.

- Click on the X box to close the Print Preview screen.
- Click on the Loads tab Here you will see the details of all loads that have been allocated to this contract
- Click on the Print Load List button
- Click on the **Printer icon** button if you wish to print this report
- Click the X box to close this screen
- Click on the Proforma Invoice tab
 If this is an Export contract you can enter Bank and Shipping details on this screen to produce a
 Proforma Invoice.
- Click the Cancel button to close the contract screen
- Click the **Cancel** button to close the Select Contract screen
- -



Loads

Now let's look at the module which brings it all together.

Point the cursor to the Loads box and click.

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9 2		Name: Variety:	
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a -		Pickup Weight: Weighbridge Docket:	
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A Load Search		SampleNo: Apply Commodity Bonuses & Deducti	ions to: Supplier Buver
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The Load screen is now displayed.

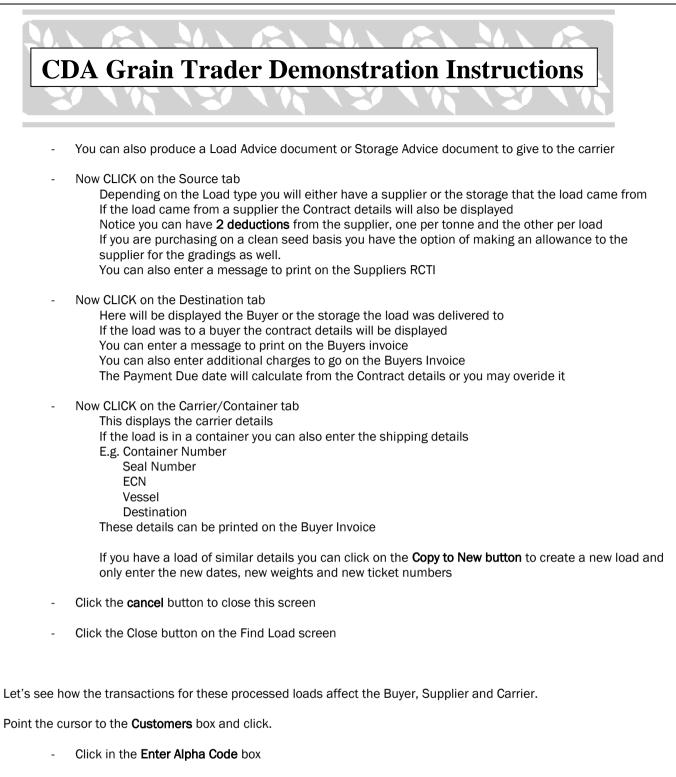
Here you can enter the details of a new load or recall the details of an old load, no matter how long ago it occurred.

You can recall a load by entering the Load number or by using the find button.

- Click on the Find button now
 This will display the Find Load screen
 You can search for loads by a number of different options and display all loads or only unprocessed loads
- Click in the Show Processed Loads box
- Click on the FIND button
- This will display all loads in Load number order
- Click on the drop down arrow in the Search By box
- Click on commodity in the Search By box
- Click in the Enter Code box
- Type in a B All loads of commodities starting with **B** are now displayed
- DOUBLE CLICK on the load to Southern feedlots
 The details of this load are now displayed
 Notice that you can have a pickup date and a delivery date
 The load may be from:
 Supplier to buyer
 Storage to buyer
 Storage to storage

The load can have a **pickup weight and weighbridge number** and a **delivery weight and weighbridge number** You can enter the variety and season

You can enter the details of any bonuses and deductions such as protein or screenings



- Type in an S
- All accounts starting with **S** will now be displayed above
- DOUBLE CLICK on the Customer name Southern Feedlots
- Click on the Current Transactions tab.
 - Here we can see the Customers transaction for load 001005 You will notice the first reference column has a -1 in it. This means that this transaction has not yet been printed on an Invoice.
- Click on the X box to close these screens



Point the cursor to the **Suppliers box** and click.

- Click in the Enter Alpha Code box
- Type in an G
- All accounts starting with G will now be displayed above
- DOUBLE CLICK on the Supplier name G&G Grower Partnership
- Click on the Current Transactions tab.

Here we can see the Suppliers transaction for a number of loads You will notice the first reference column has a -1 in it. This means that this transaction has not yet been printed on a Payment Advice or Recipient Created Tax Invoice

- Click on the X box to close this screen
- Click in the Enter Alpha Code box
- Type in an B
- All accounts starting with **B** will now be displayed above
- DOUBLE CLICK on the Supplier name Bulk Carriers
- Click on the Current Transactions tab.

Here we can see the Suppliers transaction for a number of loads You will notice the first reference column has a -1 in it. This means that this transaction has not yet been printed on a Payment Advice or Recipient Created Tax Invoice

- Click on the X box to close these screens

CDA Grain Trader Demonstration Instructions

Printing Invoices and Pay Advices

Now let's look at printing some documents

Buyer Invoices

- Click on Reports in the Menu Bar
- Click Batch Print
- Click on Buyer Invoices
- You will notice there are three loads here. These loads have been processed but have not yet been printed on an Invoice.

You have the option of printing 1, 2 or as many loads as you wish

- Click on each load now, one at a time
- Now click on the **Print** button
- If you have a printer attached click on the printer icon and then click OK to print the invoices

Supplier Pay Advices

- Click on **Reports** in the **Menu Bar**
- Click Batch Print
- Click on Grower Pay Advices

You will notice there are a number of loads here. These loads have been processed but have not yet been printed on an Invoice.

- You have the option of printing 1 , 2 or as many loads as you wish
- Click on each load now, one at a time
- Now click on the **Print button**
- If you have a printer attached click on the printer icon and then click OK to print the pay advices

Carrier Pay Advices

- Click on Reports in the Menu Bar
- Click Batch Print
- Click on Carrier Pay Advices

You will notice there are a number of loads here. These loads have been processed but have not yet been printed on an Invoice. You have the option of printing 1, 2 or as many loads as you wish

- Click on each load now, one at a time
- Now click on the **Print button**
- If you have a printer attached click on the **printer icon** and then click OK to print the pay advices



Pools System

This module is designed for you to run a grain pool and pay your growers over 3 payments according to the revenue raised by the pool.

- Click on the Commodity Button
- Double click on the Commodity Wheat Pools

You will see that this commodity has a Commodity Type of Bulk Goods - Pool

As your growers deliver their loads into storage enter the loads against this commodity.

- Click on the Loads Button
- Click in the Load Number box and type in 001010 and press enter

You will see that this is a load into storage against the commodity WH-POOL

- Click on the Supplier/Pickup tab

You will notice that the Cost fields are not available for data entry.

- Click on the **Cancel Button** to clear this screen

See next page for Pool Payments screen.



- - Click on **Utilities** on the menu bar
 - Click on Pool Payments
 - Click on the drop down arrow next to commodities
 - Select the WH-POOL commodity

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Creditors	Commodity: WH-POOL - Wheat - Pools Payment: First		
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As you can see this is the first payment for \$80.00 per tonne.

You can select all growers or a range of accounts.

You can pay for all loads a date range.

You can charge a fee for members and non-members. This fee can be a dollar rate or a percentage.

You can deduct a levy.

You can apply bonuses and deductions as per the commodity setup.

You can also deduct a rail freight adjustment depending on the site delivered to.

- Click on the **PRINT button** to print the Payments Advices for this pool.
- When you have finished printing, click on the cross box to close the print preview
- Click on the **CLOSE button** to close the pools screen.



Load Report

- Click on Utility in the Menu Bar
- Click on Load Search

This is a powerful load search and reporting function.

You can click on the start button and you will get a report showing all loads for the month. Or you can adjust the many options at the top of the screen to filter only the loads you wish to report on.

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- Click on the Start button now and then click on the print icon to print the report
- Click on the X box to close this screen

Take some time now to go through the various reports and send them to the printer by clicking on the printer icon.

Once you have finished perusing through the **Grain Trader** program, simply click on the top right hand **X** box to exit the program.

If you wish to come back at a later stage to have another look at our software simply double click on the **Grain Trader Demo** icon on your Computer Desktop.

Thank you for evaluating our software.

This has been a quick overview of a very comprehensive package.

If you wish to discuss any aspect of the software with one of our representatives or you would like an in depth

demonstration, please contact JOHN CROFT at our Armidale Office on 0428 752 526

or lan Davidson at our Wagga Wagga Office on 0427 262 091

Once again we thank you for your time.